

Press Release – April, XX 2021

Voltalis has entered into eleven major partnerships with French local authorities in the first quarter of 2021 to equip more than 250,000 households with an innovative, energy-saving solution free of charge

- **These new partnerships confirm the attractiveness of the Voltalis system, an innovative, free, ecological and socially responsible technological solution that helps consumers' purchasing power and the ecological transition.**
- **A concrete response to the growing need for flexibility in the French electricity network**

Strong mobilization of local authorities and social housing players

Aware of their driving role in the ecological transition and the security of the French electricity supply, the housing sector and local authorities are massively supporting the Voltalis solution. In total, these eleven partnerships represent more than 250,000 homes eligible for the Voltalis solution, in addition to the more than 100,000 homes already equipped. The deployment of this solution, supported by Meridiam, Voltalis' majority shareholder, will accelerate in the coming months and reinforces the objective of equipping 1 million homes by 2024 in Europe and internationally, including 500,000 in France.

Our new partners :

- Greater Chambéry urban area
- Alpes Isère habitat
- Brest Métropole
- Calais
- Communauté d'agglomération Paris - Vallée de la Marne
- Community of Communes of the Plaine de l'Ain
- Domofrance, the leading social landlord in New Aquitaine
- FDE62 - Departmental Energy Federation of Pas-de-Calais
- Quimper Bretagne Occidentale (agglomeration of Quimper)
- Régie Immobilière de la Ville de Paris, the leading social landlord in Paris
- Sequens, a major Ile-de-France landlord, Action Logement group

For Thierry Déau, CEO of Meridiam, *"These new partnerships are at the heart of our ambition to provide innovative, sustainable and virtuous solutions to the territories and their inhabitants. Solutions that contribute in a concrete way to the ecological transition while responding to concerns about purchasing power.*

For Mathieu Bineau, CEO of Voltalis, *"These partnerships confirm the growing interest of local authorities and housing stakeholders in our energy-saving solution for the benefit of their residents and tenants. Thanks to their support, and at a time when the effects of the health crisis are having a severe impact on the employment and purchasing power of millions of French people, Voltalis' system is truly an effective and relevant solution. "*

Voltalis: a relevant response to the growing need for grid flexibility and a major asset in the fight against climate change

The Voltalis solution provides flexibility to the French electricity network by allowing it to have several thousand additional megawatts during periods of high demand and electrical tension. The development of flexibilities is a long-term need and a central element of the energy transition, as strongly emphasized by RTE and IAE in their joint study on A power system with a high share of renewable energy in France by 2050**. For its part, RTE announces a minimum vigilance until 2024 for the balance of the French power system, considers that "operating margins are low" and already places the winter of 2021-2022 under "special vigilance".

By providing this flexibility, Voltalis' active demand management will enable the electricity system to limit the use of thermal power plants, particularly oil and coal-fired, and to contribute to its balance.

A study by Carbone 4, the leading independent consultancy specializing in low-carbon strategy and adaptation to climate change, now makes it possible to measure the precise benefits of the Voltalis solution.

- Active demand-side management mainly replaces carbon-based production methods using gas and coal, particularly during peak periods.
- The Voltalis solution avoids a significant amount of CO2 emissions compared to consumption without active demand side management.
- For the first quarter of 2021, the release of more than 2,160 tons of CO2 has been avoided, equivalent to 14.4 million km not driven by a recent diesel SUV ***

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* [Bilan prévisionnel de l'équilibre offre-demande d'électricité en France ÉDITION 2021](#)

** [Conditions et prérequis en matière de faisabilité technique pour un système électrique avec une forte proportion d'énergies renouvelables à l'horizon 2050](#)

*** Average emission for a diesel SUV: 150 gr CO₂ / km. <https://carlabelling.ademe.fr/>

About Meridiam

Meridiam was founded in 2005 by Thierry Déau, with the belief that the alignment of interests between the public and private sector can provide critical solutions to the collective needs of communities. Meridiam is an independent investment Benefit Corporation under French law and an asset manager. The firm specializes in the development, financing, and long-term management of sustainable public infrastructure in three core sectors: mobility, energy transition and environment, and social infrastructure. With offices in, Addis Ababa, Amman, Dakar, Istanbul, New York, Luxembourg, Paris, Toronto and Vienna, Meridiam currently manages US\$8 billion and more than 90 projects and assets to date. Meridiam is certified ISO 9001: 2015, Advanced Sustainability Rating by VigeoEiris and applies a proprietary methodology in relation to ESG and impact based on United Nations' Sustainable Development Goals (SDGs). www.meridiam.com [!\[\]\(9c2e8d1b5bd77cb5c9f83b7a9cff79fd_img.jpg\) Meridiam](#) [!\[\]\(f822cba4d3f2ea10b4ad95c475f0f631_img.jpg\) Meridiam](#) [!\[\]\(62daf864e0e5ec08faafdb75353dbc28_img.jpg\) Meridiam](#)

About Voltalis

Founded in 2006, Voltalis is Europe's leading electricity flexibility operator, specializing in the active management of residential consumption. Voltalis' innovative technology has already enabled more than 100,000 European households to make energy savings and better control their consumption. Developed in France and deployed in particular with the support of local authorities and major players in the housing sector, this technology provides concrete answers to the challenges of purchasing power for individuals, reducing CO2 emissions and ensuring the security of electricity networks, all of which are essential elements of the ecological transition. Voltalis is also able to support new uses, such as charging electric vehicles, storage and self-consumption. Benefiting from the support and synergies created with its majority shareholder Meridiam, a company with a mission committed to the financing, development and long-term management of sustainable infrastructure, Voltalis is now accelerating the deployment of its solutions on a very large scale, both in France and internationally.

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